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ESI – U.S. Senate Productivity Award Winner for Virginia

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ESI STAFF ENGINEER POSITION

ESI has an immediate opening for an experienced engineer to join our team of professionals serving our partners in the review of plans submitted by Architectural, Engineering and Surveying firms.

Applicants must have a minimum of six years of experience in civil engineering plan design or review within the Northern Virginia area, and possess a current Professional Engineers certification in the State of Virginia. Applicants must have strong and effective oral and written communication skills, an ability to work collaboratively and be a team player, and have good practical knowledge using business/engineering production software (word processing, spreadsheets, presentation, GIS, internet, automated design applications).

The position is full time with benefits available. Starting salary commensurate with relevant experience. Those interested should send an expression of interest and resume to Brittany Kitchens at bkitchens@esinova.org.

THANK YOU TO ALL ESI INSTRUCTORS

Please join ESI in expressing great appreciation to all of our instructors who selflessly give of their time and effort to share their expertise with our members. Their willingness to develop and teach professional presentations for the benefit of the Land Development Community acknowledges their leadership in the industry.

Thank you for what you do for all of us!

ESI GOLF TOURNEY RETURNS – VOLUNTEERS NEEDED!

The ESI Hank Hulme Golf Tournament is back! Named in honor of ESI's first Executive Director, Hank was a golf enthusiast, hitting the links and enjoying a round whenever he could. In his honor, we are reviving this competitive and fun-packed tradition later this year. Whether you're a scratch golfer or weekend "shankapotamus," the Captain's Choice team format affords all an afternoon of camaraderie with fellow associates and friends while possibly winning some great prizes! The timing will likely be late summer/early fall.



The event, held annually in previous years, has always been eagerly anticipated and well-attended. Open to ESI members, friends and associates (in essence, anyone you know who will enjoy an afternoon out of the office—all are welcome!), so start spreading the word and assembling your team. Even if you don't have a team, we'll place you on one. It's an opportunity to make new friends and have a blast at the same time. And for companies, it's an opportunity to support ESI and the industry with sponsorships, which will have exposure at the tournament.

Currently, **we need volunteers** to assist with logistics and planning. Contact Gary Newlen at gnewlen@esinova.org if you would like to assist.



SPRING INTO ESI'S ACADEMIC CURRICULUM

We are now well into our 2017 Professional Development Program. ESI will offer about twenty different courses this year to provide you with a variety of options to meet your annual requirement of three electives to maintain your DPE status. Many of these classes are filling up rapidly, so please enroll as soon as possible for the best selection.

This year, in addition to scheduling our own Professional Development Classes, ESI partnered with the Virginia Department of Environmental Quality to offer their two-day course for certification as a Virginia Stormwater Management Program Inspector. This course was scheduled on March 22-23 at ESI. In addition to providing this training at a location convenient to our members, ESI pre-approved it for use to fulfill all three annually required Professional Development electives. Not surprisingly, the course proved very popular and filled up within 3 weeks after opening.

What classes would you like to see offered at ESI in 2018? Please take time on your class evaluation forms to jot down your suggestions for next year! Thank you to all who have shared your great ideas with us already! We are dependent upon you to let us know the classes that you would like to have in the future. This is your Professional Development Program, and we need your input to help us meet your educational needs! Also please consider joining us in P517-17, Focus Group Workshop, when we meet on Wednesday, June 7, at 9:00 am at ESI to develop ESI's academic curriculum for 2018.

Finally, thank you for all your continuing support of ESI! As you enjoy the beautiful spring weather, remember that ESI's 2017 Professional Development Classes are only scheduled through June. After that, each Make-Up Class will incur a \$75 administrative fee to help defray the additional staff time and expense required to produce it. So enjoy the balmy temperatures, but don't forget to enroll in your three annual electives, and we'll see you in class!

OUTSTANDING ESI INSTRUCTORS – FIRST QUARTER

Please join ESI in congratulating those instructors in the first quarter who fulfilled their teaching commitments with excellence. The following individuals gave presentations that were rated “outstanding” by the majority of their students—a truly outstanding accomplishment!

Professional Development Classes

- **Daniel Habete**, Fairfax County, P503-17, Floodplain Study & HEC-RAS Modeling
- **Sue Wolford**, Pennoni, P506-17, Challenges of Managing a Multi-Generational Workplace
- **Bryan James & Jerod Foor**, Bohler Engineering, P507-17, Introduction to Project Closeout

Land Development Engineering Classes

- **Scot Ferris**, Loudoun County, L102-17, Evolution of Land Development
- **Tom Fleury**, Bowman Consulting Group, L103-17, Developers and the Community
- **Keith Sinclair**, A. Morton Thomas & Associates, L105-17, Issues & Challenges

- **Mark Headly**, Wetland Studies & Solutions, L106-17, Environmental Issues

Thank you all for achieving excellence in 7 out of ESI's first 12 classes in 2017!



Henry Gunnell's Survey Compass.

THE JOINING OF TWO FIRMS THAT SHAPED THE REGION

With the acquisition of Paciulli by christopher consultants, announced earlier this year, Paciulli and christopher have become a joint firm that has shaped the Northern Virginia region.

Anyone who is familiar with the engineering firm Paciulli, Simmons & Associates, Ltd. (Paciulli) might know that their tagline boasts "since 1744", or that they are recognized as the oldest business in the Washington Metropolitan area by the Washington Business Journal. But delving a bit deeper will reveal a much richer history than those facts belie. Paciulli was actually founded by land surveyors who helped shaped the makeup of the region.

The company was founded in 1744 by Henry Gunnell. That same year Gunnell surveyed a track of land for William Fairfax, after whom the county is named, and neighbor to fellow land surveyor George Washington. In 1746, Gunnell surveyed the two-acre tract that became the historic Fairfax County Courthouse. A few years later, Gunnell would work together with George Washington's vestrymen to survey Gunnell's Church, which was later renamed Falls Church.

Through the years, the family business and land surveying knowledge was handed down from Henry Gunnell through his sons and sons-in-law. Eight generations of the family would not only watch

Northern Virginia change and grow, but actually have a hand in mapping and determining the layout of much of the region. In 1890, J. Owens Berry, husband of Gunnell's great granddaughter, signed the papers incorporating the Town of Vienna. As Northern Virginia experienced a period of growth in the early 1900s, the company (then named J. Owens Berry & Co.) mapped large portions which are now McLean, Vienna, Fairfax, Dunn Loring and Oakton.

In 1958 the company was passed to Joseph Berry's grandson-in-law Orlo Paciulli, who had an engineering degree from the U.S. Naval Academy. Paciulli recognized a shift in the business environment and diversified the business by adding engineering and land planning services.

The acquisition by christopher (founded by Chris Brown in 1982) is another opportunity for Paciulli to diversify its services while continuing to provide the same expertise, passion and focus for which they have become known in the industry. They have joined another team that values loyalty and longevity for clients and employees alike.

Christopher and Paciulli share a desire to foster innovation in their companies, as well as the knowledge and skills to keep up with changing markets and economic climates. As Paciulli diversified to add engineering, christopher got its start in land development by diversifying market sectors and adding a surveying division that now makes up a large percentage of its business.



Bill Zink and Joe Paciulli.

With the combined history, knowledge and tenure the two firms both bring to the table, the team is confident that the acquisition will lead to a future of innovation and a continued positive impact on the Washington Metropolitan Region.

"To another 273 years of success!" added Joe Paciulli.

